

WAN2CLOUD

Worldwide reach to the Cloud without further investments

Help your customers in their digital transformation by accelerating their Hybrid Cloud and Multi-Cloud Solutions



MARKET CONTEXT

Enterprises, from high end corporates to SMEs, are quickly moving from expensive proprietary and private IT solutions towards industrialized cloud solutions. They are adopting cloud services such as VDC, IaaS and PaaS for their IT infrastructure and business applications.

OUR PRODUCT

WAN2Cloud enables Enterprises with secure and private connectivity to the main Cloud Service Providers (CSP) globally, avoiding the issues often associated with accessing sensitive workloads through the Internet such as unstable latencies, unpredictable performance, lack of traffic prioritization and poor security.

A secure, easy and managed access to virtualized networking

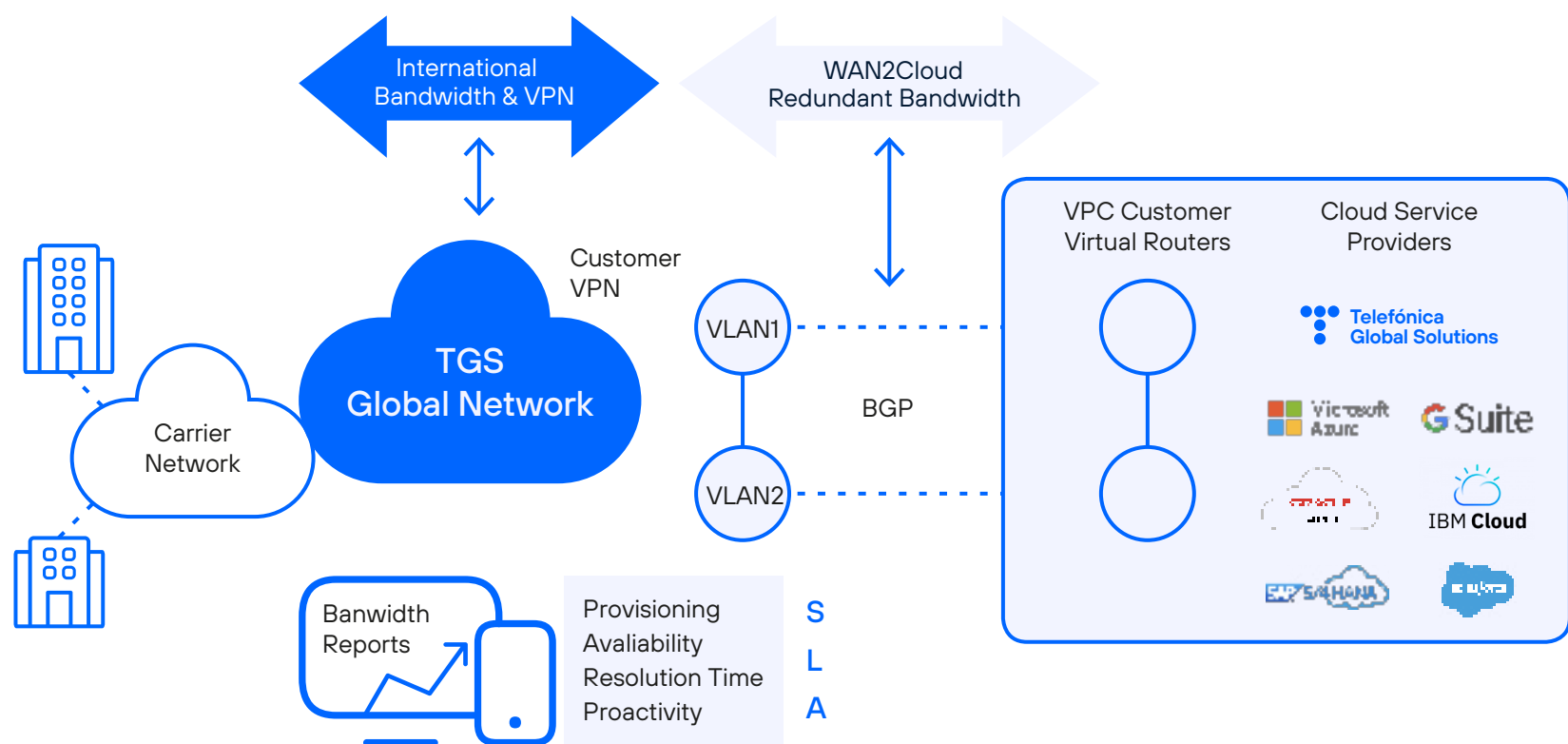
Take advantage of our CSPs and E2E services so you can focus on the agility of your business

- **Single point of contact.** We provide the end-to-end connectivity service: International VPN and connection to the CSP, including configuration, administration, maintenance and management.
- **Customer reports.** Available for bandwidth usage, providing customers with transparent information about network performance.
- **Customer Control Center:** Self-service portal to manage your service from a single-pane-of-glass: Service Tracking, ticketing, monitoring tools (real-time, application and network performance, SLAs management, etc.), information about contracted services.
- **QoS.** To achieve the best performance, CSPs can mark and classify the application traffic using the 6 QoS model supported on the MPLS network.
- We also **support natting and other value-added functions** which is important when connecting to Office 365.
- **Dedicated ports** are also available for customers requiring exclusive interconnection ports with **CSPs**.
- **Proactive management.** Proactive incident detection is included as a standard feature. This connection is typically a key "site" on the customer's network, as the service connects the customer's VPN with the IT infrastructure at the CSP, providing support for business-critical applications.
- **Service Level Agreement** demonstrates our commitment to KPIs such as provision time, availability and network performance.

How does WAN2Cloud help?

- **Expand your portfolio** by connecting your existing customers to multiple Cloud services.
- Reach many **Cloud Service Provider locations worldwide**, without the need for investment.
- **Improved performance**: Fast provision, high availability, low latency and network guarantee.
- **High resilience**: All connections to CSPs are redundant.
- **Service package**: Includes SLA, monitoring, proactive management of customer connections and traffic reports.
- **Simplicity**: We manage the E2E delivery for connections to the CSP through our global network and infrastructure, ensuring short delivery times and quick profit.
- **Increased security**: Your customers can entrust their business' proprietary information to the cloud through our VPN eliminating the inherent risks of connecting corporate infrastructure through the public Internet.
- **Flexibility**: Tap into bandwidth up to 10 Gbps. As our network is already connected to the CSP, a dedicated port or line is not required. A dedicated port is optional with some CSPs.

How does the service work?



The service is delivered through our global network and allows customers to connect their global Telefónica VPNs to:

- Public CSPs
- Telefónica Cloud services via data centers Madrid, Sao Paulo & Miami

We have commercial and operational agreements with the main Public CSPs and have deployed global connectivity to these CSPs.

We offer a complete solution, eliminating the need for dedicated infrastructure and avoiding any delays to deploy interconnections.



KeyCenter
Miami (USA)



Tamboré
Sao Paulo (Brazil)



Alcalá
Madrid (Spain)

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