

# Satellite Broadband Voice and Data Services

Fixed & mobile, Terrestrial and Maritime Channel Partners



Our proposal is focused on 3 solutions:

**Internet**



**Private Networks (VPN)**

**Voice**

We offer these services **on fixed landline** (small, medium and large enterprises) and **mobile** (vehicles, ships, off-shore platforms, etc.) through customer satellite terminals.

Mobile satellite terminals providing connectivity from any location thanks to our global coverage

## Features

Regional or global coverage	High service availability	Immediate implementation	Resource management and incident visibility
Diagnostic tool implementation	Standard services up to 50/10Mbps (MIR) with different guarantee levels: Committed Information Rate (CIR) or Best Effort (BE)		Complete integration with provision and billing systems
Unlimited volume (MB, GB, Minutes) and pay-per-use service	Pay as you grow and temporary usage	Quality of Service (QoS)	99% uptime guarantee with Service Level Agreement (SLA)

## Benefits

- Ease of use**
- Reduced time to market.** Eventual or temporary deployment
- Fixed or mobile equipment**
- Diversified solution.** Different technologies depending on the solution
- Cost-efficient solution.** No roaming; Regardless location transparent pricing, Flat Rate and pay-per-use for Maritime VSAT-BGAN.
- Prepay available for certain services** (e.g. Prepay Cards for Maritime BGAN)
- Plug-and-play.** Fast deployment with low investment
- Turnkey solutions.** Equipment, broadband, and optional installation and maintenance
- Global coverage.** Through different satellites and connectivity technologies.
- Terrestrial access.** Optional access to VPN service through our MPLS network.
- 10**

## Applications

Network expansion	Backup services (diversification)	Disaster recovery	Special events
-------------------	-----------------------------------	-------------------	----------------

## Our capabilities

Telefónica operates:  
**11 Ground Stations** (Teleports)

America:  
**Argentina**      **Brazil**  
**Peru**            **Ecuador** (2)  
**Chile**            **Colombia** (2)  
**Mexico**         **USA**

One ground station in **Spain** to cover EMEA

**3 Network Operation Centres (NOC):**  
Peru, Brazil and Spain